

**STATE OF SOUTH DAKOTA
CONSULTING CONTRACT**

AGREEMENT made and entered into this 17th day of February 2011, by and between the Governor's Office of Economic Department, a state agency, of 711 E Wells Ave, Pierre, SD 57501, (the "State") and Mark Walton, Ph.D. (the "Consultant"), 9508 Westminster Glen Ave., Austin, TX, 78730.

The State hereby enters into this Agreement for services with Consultant in consideration of and pursuant to the terms and conditions set forth herein.

1. The Consultant will provide general consulting services as per the attached **Statement of Work**.
2. The Consultant's services under this Agreement shall commence on 17 February, 2011 and end on 31 December, 2011, unless sooner terminated pursuant to the terms hereof.
3. The Consultant will not use State equipment, supplies or facilities.
4. The State will make payment for services upon satisfactory completion of the services. The **TOTAL CONTRACT AMOUNT** is an amount not to exceed \$34,000 in guaranteed fees. The State will not pay Consultant's expenses as a separate item. Payment will be made pursuant to itemized invoices submitted with a signed state voucher.
 - a) Phase 1 payment of \$25,000 due in three payments: 50% upon execution of the contract, February 21, 2011; 25% May 1, 2011; and the balance (25%) upon Delivery of Phase 1 Report and Presentation to Research and Commercialization Council (See Work Plan), June 15, 2011.
 - b) Phase 2 payments are contingent upon approval by the State of the proposed Business Plan and commencement of Phase 2 work. Phase 2 payments will be made as follows: \$5,000 upon approval of Phase 2, July 1, 2011; and \$4,000 upon delivery of final report no later than December 31, 2011.
5. The Consultant agrees to indemnify and hold the State of South Dakota, its officers, agents and employees, harmless from and against any and all actions, suits, damages, liability or other proceedings that may arise as the result of performing services hereunder. This section does not require the Consultant to be responsible for or defend against claims or damages arising solely from errors or omissions of the State, its officers, agents or employees.
6. The Consultant, at all times during the term of this Agreement, shall obtain and maintain in force applicable insurance coverage of the types as follows:
 - A. **Commercial General Liability Insurance:** The Consultant shall maintain occurrence based commercial general liability insurance or equivalent form with a limit of not less than \$1,000,000 for each occurrence. If such insurance contains a

general aggregate limit it shall apply separately to this Agreement or be no less than two times the occurrence limit.

B. Business Automobile Liability Insurance: The Consultant shall maintain business automobile liability insurance or equivalent form with a limit of not less than \$1,000,000 for each accident. Such insurance shall include coverage for owned, hired and non-owned vehicles.

C. Worker's Compensation Insurance: The Consultant shall procure and maintain workers' compensation and employers' insurance as required by South Dakota law.

The Consultant shall furnish copies of insurance policies if requested by the State.

7. While performing services hereunder, the Consultant is an independent contractor and not an officer, agent, or employee of the State of South Dakota.

8. Consultant agrees to report to the State any event encountered in the course of performance of this Agreement which results in injury to the person or property of third parties, or which may otherwise subject Consultant or the State to liability. Consultant shall report any such event to the State immediately upon discovery.

Consultant's obligation under this section shall only be to report the occurrence of any event to the State and to make any other report provided for by their duties or applicable law. Consultant's obligation to report shall not require disclosure of any information subject to privilege or confidentiality under law (e.g., attorney-client communications). Reporting to the State under this section shall not excuse or satisfy any obligation of Consultant to report any event to law enforcement or other entities under the requirements of any applicable law.

9. This Agreement may be terminated by either party hereto upon thirty (30) days written notice. In the event the Consultant breaches any of the terms or conditions hereof, this Agreement may be terminated by the State at any time with or without notice. If termination for such a default is effected by the State, any payments due to Consultant at the time of termination may be adjusted to cover any additional costs to the State because of Consultant's default. Upon termination the State may take over the work and may award another party an agreement to complete the work under this Agreement. If after the State terminates for a default by Consultant it is determined that Consultant was not at fault, then the Consultant shall be paid for eligible services rendered and expenses incurred up to the date of termination.

10. This Agreement depends upon the continued availability of appropriated funds and expenditure authority from the Legislature for this purpose. If for any reason the Legislature fails to appropriate funds or grant expenditure authority, or funds become unavailable by operation of law or federal funds reductions, this Agreement will be terminated by the State.

Termination for any of these reasons is not a default by the State nor does it give rise to a claim against the State.

11. This Agreement may not be assigned without the express prior written consent of the State. This Agreement may not be amended except in writing, which writing shall be expressly identified as a part hereof, and be signed by an authorized representative of each of the parties hereto.

12. This Agreement shall be governed by and construed in accordance with the laws of the State of South Dakota. Any lawsuit pertaining to or affecting this Agreement shall be venued in Circuit Court, Sixth Judicial Circuit, Hughes County, South Dakota.

13. The Consultant will comply with all federal, state and local laws, regulations, ordinances, guidelines, permits and requirements applicable to providing services pursuant to this Agreement, and will be solely responsible for obtaining current information on such requirements.

14. The Consultant may not use subcontractors to perform the services described herein without the express prior written consent of the State. The Consultant will include provisions in its subcontracts requiring its subcontractors to comply with the applicable provisions of this Agreement, to indemnify the State, and to provide insurance coverage for the benefit of the State in a manner consistent with this Agreement. The Consultant will cause its subcontractors, agents, and employees to comply, with applicable federal, state and local laws, regulations, ordinances, guidelines, permits and requirements and will adopt such review and inspection procedures as are necessary to assure such compliance.

15. Any notice or other communication required under this Agreement shall be in writing and sent to the address set forth above. Notices shall be given by and to Mel Ustad on behalf of the State, and by and to Mark Walton, Ph.D., on behalf of the Consultant, or such authorized designees as either party may from time to time designate in writing. Notices or communications to or between the parties shall be deemed to have been delivered when mailed by first class mail, provided that notice of default or termination shall be sent by registered or certified mail, or, if personally delivered, when received by such party.

16. In the event that any court of competent jurisdiction shall hold any provision of this Agreement unenforceable or invalid, such holding shall not invalidate or render unenforceable any other provision hereof.

17. All other prior discussions, communications and representations concerning the subject matter of this Agreement are superseded by the terms of this Agreement, and except as specifically provided herein, this Agreement constitutes the entire agreement with respect to the subject matter hereof.

In Witness Whereof, the parties signify their agreement effective the date above first written by the signatures affixed below.

STATE

BY: Pat Costello

Pat Costello
Department Secretary

CONSULTANT

BY: Mark Walton

Mark Walton, Ph.D.

DATE: 2/23/11

DATE: 2/17/2011

- State Agency Coding (MSA Center): 0410040519
- State Agency MSA Company for which contract will be paid: 3016
- Object/subobject MSA account to which voucher will be coded: 52060100
- Name and phone number of contact person in State Agency who can provide additional information regarding this contract: Mel Ustad 367-4515

ATTACHMENT

Statement of Work (February 10, 2011)

South Dakota Animal Biotechnology Research Institute Business Plan

Development of Business Plan

Work Plan:

Consultant will work with industry and university stakeholders to develop and implement a business plan to create a public/private independent animal biotechnology research institute in South Dakota.

The study will be undertaken in two Phases.

Phase I will concentrate on development of a animal biotechnology research institute business plan, including definition of focus areas and mission statement, organizational structure, funding plan, and recommended implementation plan. Consultant will review Task Force materials, meet with Task Force members, and work with stakeholder representatives public and private in South Dakota as well as nationally to develop a business plan. At the conclusion of Phase I the business plan and recommendations will be synthesized into a Phase I written business plan and PowerPoint presentation that will be presented to the Task Force and Research and Commercialization Council in accordance with the timeline shown below.

Assuming approval of the business plan by the Research and Commercialization Council, **Phase II** will concentrate on implementation of the plan including obtaining matching funding commitments, pursuing external planning and research funding. At the conclusion of this Phase a Final Report will be provided to the Governor's Office of Economic Development. The Final Report will be delivered to the Task Force and Research and Commercialization Council.

Timeline and Cost:

Phase I (\$25,000)

February 16 – June 1: Stakeholder Meetings and Business Plan Development

June 8, 2011 Present Business Plan to Research and Commercialization Council

Phase II (\$9,000)

June 9 – December 31, 2011 Complete Phase II implementation of business plan including pursuing matching funds for Future Fund investment

December 31, 2011: Submit Final Report to GOED